



## WE'LL HANDLE THE STORAGE STRATEGY. YOU TAKE CARE OF BUSINESS STRATEGY.

You know the challenges of data storage. Increasing need. Differing storage protocols. Decentralized locations. Fluctuating capacity requirements. Trending and planning. And expanding regulatory and compliance issues. All the heterogeneous methods of storing data can thwart the simple effort to deliver the right information to the right people at the right time.

### That's where we come in.

Sanity Solutions can analyze, interpret and recommend operational changes to improve and streamline your storage. We understand that while actual storage has become cheaper, managing it has become a costly expense and a logistical challenge.

### Let us help you devise the proper information management strategy.

Our team can help you refine your storage management strategy, matching the value of data, applications, performance and requirements to the proper storage service levels. We want to align your data storage strategy with your business objectives. That's why we take the time to understand not only your business goals but also the climate you're operating within.

Our assessment can assist you with:

- Developing your BIA
- ROI
- Total cost
- Platform technology and tools
- Consolidation/decentralization of data
- Conversion/migration to networked storage
- Data archive/migration/optimization planning
- Security
- Resource management
- Policies and service level agreements
- Storage integration into enterprise management infrastructure
- Vendor selection

## **WE'LL HANDLE THE STORAGE STRATEGY. YOU TAKE CARE OF BUSINESS STRATEGY. (continued)**

### **Assessment in three phases**

1. Learn the business context.  
This includes:
  - a. Compliance/regulatory requirements
  - b. Business storage strategies
  - c. Current infrastructure
  - d. Data classification
2. Learn your situation.  
This includes:
  - a. Business policies/initiatives
  - b. Service-level and operating agreements
  - c. Current storage systems
  - d. Storage management and administrative practices
  - e. Current and projected costs
3. Develop new strategies and make recommendations on:
  - a. Storage
  - b. Costs
  - c. Architecture
  - d. Policies

### **Get more data than you ever thought possible.**

Once we make a recommendation, you'll receive a suite of deliverables:

- Storage resource management recommendation
- Networked storage integration roadmap
- Operation policy evaluation
- Solution architecture for information management, tiered storage, network storage, business continuity, data archiving, replication, backup and recovery
- Storage consolidation/decentralization plan
- Data migration roadmap
- Backup and recovery integration with storage
- Data optimization, accessibility and performance analysis
- Current and future storage forecast
- Long-term growth plan
- Best practices recommendation

**Your data is the backbone of your business.  
We'll provide you the knowledge to keep it healthy and strong.**

For all of your Data Management Solutions contact:

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