

## **Sanity Solutions, Hitachi Data Systems and Spectra Logic host “Healthcare Night” at Coors Field**

Denver, Co. On April 9<sup>th</sup>, while the Rockies were beating the Atlanta Braves, some local healthcare and legal professionals were learning more about e-Discovery and data encryption in one of the new Conference Suites at Coors Field.

e-Discovery is the process by which electronically stored information (ESI) is recovered for a legal matter. It can be a very long, time consuming and expensive process. Quite often the defendant’s counsel looks at it and suggests a settlement as it will cost more to discover and review the information than the suit itself. Guest speaker and discovery expert Jerry Corriea, of The Corriea Group, gave the attendees a quick “Dos & Don’ts” of the e-Discovery process. Corriea’s last company in Houston was responsible for the gathering and management of all ESI during the ENRON litigation.

There are several solutions out on the market for e-Discovery. Sanity Solutions, partnered with Hitachi Data Systems (HDS), has a great offering that will reduce the time and cost of discovery. This allows for defense to review their case quicker and proceed to the “meet and confer” meeting with greater confidence that their data is accurate and has been correctly preserved.

Judy McCarthy, president of the Colorado Healthcare Information Management Systems Society (CHIMSS), kicked the event off. “This is such an important and ‘hot’ topic in healthcare, when Joe (Fritts) from Sanity Solutions called and asked me to open the night, I had no hesitation. Being he brought such a highly experienced expert to the forum like Jerry, made the night very informative for everyone.”

Joe Fritts from Sanity Solutions stated “Having both technical and legal professionals in attendance was great! There has to be a ‘marriage’ between the two for this process to work smoothly.” Dennis Dougherty of HDS added “when you get 80% of those registered in attendance on a bad weather night, you see just how important this topic is.”

Bob Cone of Spectra Logic gave a great presentation on the need to encrypt the data going to tape and how to meet/exceed Colorado and HIPAA compliance. Everyone knows or has heard about a box of tapes getting lost or stolen, but what wasn’t known to most is that when this happens, under Colorado law, if those tapes were not encrypted, it is the responsibility of the hospital to inform those whose information is on those tapes! By encrypting the tapes hospitals can avoid this embarrassing exposure.

For further information about these solutions and the team from Sanity Solutions, Hitachi Data Systems and Spectra Logic, please contact Sanity Solutions at: (720) 570-1668 x620 or [contact@sanitysolutions.com](mailto:contact@sanitysolutions.com).

About Sanity Solutions:

Founded in 2004, Sanity Solutions is a storage solutions provider that creates distinctive value for every customer. Complete solutions that eliminate data loss, increase data availability, and lower overall costs are determined based on customer needs. As a market leader, Sanity partners with the industry’s foremost storage and data management companies to offer customers the most advanced products as part of a comprehensive storage solution. For more information, visit [www.sanitysolutions.com](http://www.sanitysolutions.com).

About Hitachi Data Systems:

Hitachi Data Systems (NYSE/HDS) is the world leader of data storage solutions for the small, medium and enterprise markets. For more information about Hitachi go to [www.hds.com](http://www.hds.com)

About Spectra Logic:

Spectra Logic is one of the largest providers of tape libraries and now has a distinct advantage in the market place with their Blue Scale encryption solution. For information about Spectra Logic please visit [www.spectralogic.com](http://www.spectralogic.com)